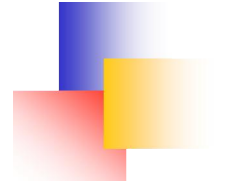




## Case Study

### London Underground Ltd & British Transport Police 'L' Area Support Services PFI



progress, manage & learn

PML specialise in the provision of bespoke service orientated solutions within all business sectors and markets. Companies seeking to develop and improve both their performance and efficiencies utilise the services of PML within the following, inter-related categories:

- Integration
- Change
- People Management
- Performance
- Audit Services
- Ø **PROPERTY & FACILITIES**

#### PML Group

34 Threadneedle Street  
London  
EC2R 8AY

Tel: 020 7256 2216  
Fax: 020 7374 2509

E-mail:  
[pml@pmlgroup.com](mailto:pml@pmlgroup.com)

URL:  
<http://www.pmlgroup.com/>

#### Project Overview

The project timescale was linked with the building of the West Ham police station. This had to be fully operational by December 2000, in order to be available for the policing of the Jubilee Line in time for the Millennium celebrations.

The BTP devised a new operational strategy that promoted the use of intelligence-led policing. Their current accommodation was not fit for this purpose, since many of the stations were in unsuitable geographical locations to effectively police the Underground.

#### The Service

The test in the success of any project is to harness the commitment, skill and abilities of key stakeholders. PML effectively managed the interfaces and dependencies between the stakeholders, to ensure swift delivery of the project. The approvals process was streamlined due to the active and early involvement of all decision makers.

Extensive negotiations were held with potential bidders, LUL and BTP 'L' Area, prior to the submission of the Invitation to Tender (ITT). This ensured that commercial issues could be resolved prior to being drafted in legal form and that there was a clear definition of the project objectives, requirements and constraints. This reduced costs and abortive work by the bidders.

Knowledge of the market place was essential in being able to stretch commercial opportunities to their limit. PML used commercial property knowledge to significantly increase the value of the Headquarters site, by encouraging the inclusion of retail outlets beneath the police station.

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### The Value of PML

The procurement programme, from the issue of the ITT to contract signature, was 14 months. It is believed to be one of the fastest PFI projects delivered to date in any sector.

The final cost was one third of a normal PFI, mainly attributable to significant cost savings during the tendering period.

Not only was the new station at West Ham delivered on time, but also operational early.

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